# ADVERTISE MILLIS AS BUSSINESS

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A FRINGE X FRINGE X 16 FEBRLIARY – Principal Partner 17 MARCH 2024 Dank SA

East End. Photo: Jenny Kwok, 2023.

# WHY ADVERTISE THROUGH FRINGE?

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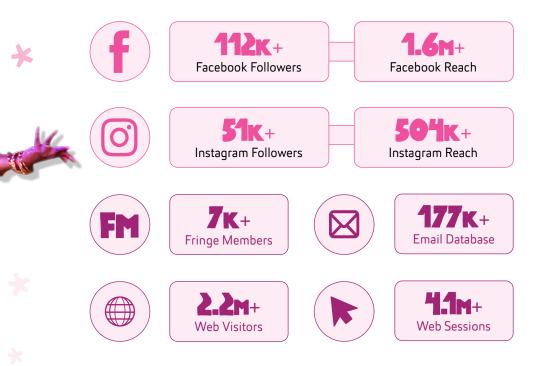
Adelaide Fringe has long been Australia's biggest arts festival, and in 2023 we made history and claimed the title of the *first Australian festival to hit one million tickets*.

Adelaide Fringe attracts a broad cross section of the Arts supporting community locally, nationally and worldwide. Our reach is high profile, direct and influential, with overarching campaigns connecting artists, venues, schools, universities, government, tourism and the general public.





## **MEDIA REACH IN 2023**



## PARTNERSHIPS

The support of our Partners helps us continue our mission to be Australia's biggest and most inclusive arts festival. In some instances we may not be able to accept an advertising booking if it conflicts with an existing partnership.

If you are interested in aligning your business in the future of the arts and a meaningful partnership with us, please contact <u>partnerships@adelaidefringe.com.au</u>.

# PRINT ADVERTISING 🕮

Lumen eye-tracking shows that readers' viewing is biased towards right hand pages

of a spread and adverts on the right are seen and recalled more than left hand pages.

#### ADELAÎDE FRÎNGE ADVERTISING 2024

## ADELAIDE FRINGE OFFICIAL GUIDE

For many, the release of 'The Guide' is the start of the Adelaide summer festival season, with a new and unique front cover to celebrate the theme for that year.

Every event registered before the launch deadline will be listed, along with a QR code linking each event directly to the FringeTIX event page to make purchasing a ticket even easier.

Copies printed in 2024: 300K+

Full Page

Half Page 187mm (w) x 139mm (h) LHS: \$6,500

RHS: \$7,150

	<b>r Full Page</b> mm (h) (crop size)		\$ <b>26</b> ,	000
	e <b>r Full Page</b> mm (h) (crop size)	Front Back		450 450
	<b>(2 Full Pages)</b> mm (h) (crop size)		\$ 26,	000
	<b>Page</b> mm (h) (crop size)	LHS: RHS:		700 870
Third Page Vertical 60mm (w) x 278mm (h)	Quarter Page 187mm (w) x 69.5mm (h)	60mn	<b>1edium Ad</b> n (w) x 139mm	
LHS: \$4,500 RHS: \$5,000	LHS: <b>\$3,900</b> RHS: <b>\$4,290</b>		IS: \$1,690 IS: \$1,860	

- U.S.

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#### Right hand placement incurs 10% surcharge

All prices exclude GST. It is the responsibility of the advertiser to provide finished artwork, and any advertising for which artwork is not received will still be charged in full. Bookings can be made directly through AVR, or more information email <u>ads@adelaidefringe.com.au</u>. Artwork must only refer to FringeTIX and/or adelaidefringe.com.au in regards to booking tickets. No other URLs or QR code destinations will be published. Advertising may only refer to Advertising during the on sale period (except for via Fringe Membership channels). <u>See full terms & conditions here</u>.

# PRINT ADVERTISING 📖

ADELAIDE FRINGE GUIDE						
Product	Prici	PDF File Dimensions				
Centrefold (2 Full Pages)		\$	26,000	420mm (w) x 297mm (h) +3mm bleed		
Back Cover Full Page		\$	26,000	210mm (w) x 297mm (h) +3mm bleed		
Inside Front Cover		\$	21,450	210mm (w) x 297mm (h) +3mm bleed		
Inside Back Cover		\$	21,450	210mm (w) x 297mm (h) +3mm bleed		
	LHS	\$	11,700	210 mm (w) x $207$ mm (b) $2$ mm blood		
Full Page	RHS	\$	12,870	210mm (w) x 297mm (h) +3mm bleed		
	LHS	\$	6,500			
Half Page	RHS	\$	7,150	187mm (w) x 139mm (h)		
	LHS	\$	4,500			
Third Page Vertical	RHS	\$	5,000	60mm (w) x 278mm (h)		
	LHS	\$	3,900	107		
Quarter Page	RHS	\$	4,290	- 187mm (w) x 69.5mm (h)		
	LHS	\$	1,690			
Medium Ad	RHS	\$	1,860	60mm (w) x 139mm (h)		

#### BOOKING DEADLINE: 12 NOVEMBER 2023 ARTWORK DEADLINE: 26 NOVEMBER 2023

## Print Artwork has very specific criteria to be accepted, please be aware of the below before booking:

- Print quality: 300 dpi, CMYK colour (not RGB).
- PDF file format with no crop marks.
- Fonts to be converted to outlines (also called 'text to shape').

Files not provided in this format and to the correct size will not be accepted.

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# PRINT ADVERTISING

## SCHOOLS BOOKING GUIDE

Adelaide Fringe distributes the Schools Guide via the Department of Education for their usage in booking shows with educational content or with alignment to curriculum and is an ideal opportunity to be placed in front of the person responsible for organising school excursions throughout the year.

In 2023, 4,715 tickets were booked by 94 schools as part of the program, with 40% of sessions booked outside of school hours and on weekends.

**Right hand side incurs 10% surcharge** Lumen eye-tracking shows that readers' viewing is biased towards right hand pages of a spread and adverts on the right are seen and recalled more than left hand pages.

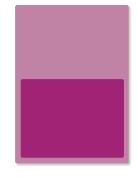
Copies printed in 2024: 2.5K+

# <section-header>

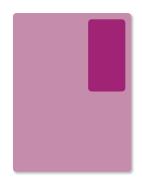




<b>Back Cover Full Page</b> 210mm (w) x 297mm (h) + 3mm bleed		\$ 2,650
<b>Inside Cover Full Page</b>	Front	\$ 2,000
210mm (w) x 297mm (h) + 3mm bleed	Back	\$ 1,920
<b>Centrefold (2 Full Pages)</b> 420mm (w) x 297mm (h) + 3mm bleed		\$ 2,650
<b>Full Page</b>	LHS:	\$ 1,300
210mm (w) x 297mm (h) + 3mm bleed	RHS:	\$ 1,430



Half Page 187mm (w) x 139mm (h) LHS: **\$780** RHS: **\$860** 



Medium Ad 60mm (w) x 139mm (h) LHS: **\$400** RHS: **\$440** 

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ADELAÎDE FRÎNGE ADVERTISING 2024

# PRINT ADVERTISING 📖

SCHOOLS BOOKING GUIDE						
Product	Prici	<b>ng</b> (ex. C	GST)	PDF File Dimensions		
Centrefold (2 Full Pages)		\$	2,650	420mm (w) x 297mm (h) +3mm bleed		
Back Cover Full Page		\$	2,650	210mm (w) x 297mm (h) +3mm bleed		
Inside Front Cover		\$	2,000	210mm (w) x 297mm (h) +3mm bleed		
Inside Back Cover		\$	1,920	210mm (w) x 297mm (h) +3mm bleed		
	LHS	\$	1,300	$210mm(w) \times 207mm(h)$		
Full Page	RHS	\$	1,430	210mm (w) x 297mm (h) +3mm bleed		
	LHS	\$	780	107		
Half Page	RHS	\$	860	187mm (w) x 139mm (h)		
	LHS	\$	400			
Medium Ad	RHS	\$	440	60mm (w) x 139mm (h)		

#### **BOOKING DEADLINE: 12 DECEMBER 2023 ARTWORK DEADLINE: 17 DECEMBER 2023**

## Print Artwork has very specific criteria to be accepted, please be aware of the below before booking:

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- PDF file format with no crop marks.
- Fonts to be converted to outlines (also called 'text to shape').

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# PRINT ADVERTISING 🕮

## **ACCESS GUIDE**

Around 1 in 6 Australians have a lived experience of disability. Paired with the Adelaide Fringe Guide, the Adelaide Fringe Access Guide carries access information and recommendations as part of Fringe's commitment to addressing the systemic barriers that people living with a disability and their support networks face.

The Access Guide uses a large font size and is printed in a monochrome (black and white) format, designed to be more accessible for people with vision impairment. The printed guide will be circulated around Adelaide, however alternative formats of the guide are available online, including as a downloadable PDF, a plain text document and audio description.

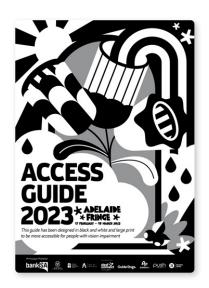
#### Right hand side incurs 10% surcharge

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Copies printed in 2024:

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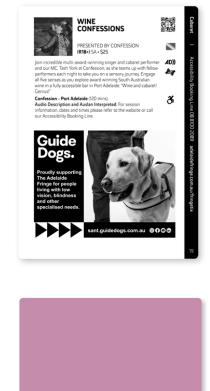


**Full Page** 

210mm (w) x 297mm (h) +3mm bleed

LHS: **\$1,300** 

RHS: **\$1,430** 



Half Page

165mm (w) x 125mm (h)

LHS: **\$780** RHS: **\$860** 

# PRINT ADVERTISING 🕮

ACCESS GUIDE							
Product	Prici	<b>ng</b> (ex. C	GST)	PDF File Dimensions			
Inside Front Cover		\$	2,000	210mm (w) x 297mm (h) +3mm bleed			
Inside Back Cover		\$	1,920	210mm (w) x 297mm (h) +3mm bleed			
	LHS	\$	1,300	$210 mm () \times 207 mm (h) + 2 mm hland$			
Full Page	RHS	\$	1,430	210mm (w) x 297mm (h) +3mm bleed			
Half Daga	LHS	\$	780	165 mm () x 125 mm (h)			
Half Page	RHS	\$	860	165mm (w) x 125mm (h)			

**Prices unchanged from 2023 season.** Inside Cover options have been added for 2024.

#### **BOOKING DEADLINE: 12 DECEMBER 2023 ARTWORK DEADLINE: 17 DECEMBER 2023**

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- PDF file format with no crop marks. Fonts to be
- converted to outlines (also called 'text to shape').

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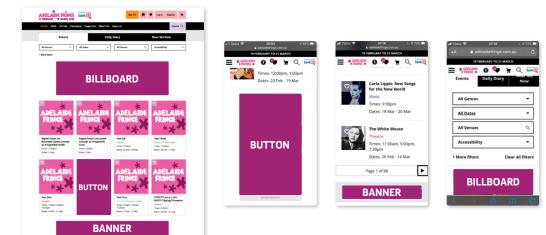
#### Additional requirements for access provisions:

- Monochrome high contrast black on white
- Accessible, commonly used sans serif font at 14pt
- Consider adding a descriptive line of text for images and logos if they are complex or uncommon

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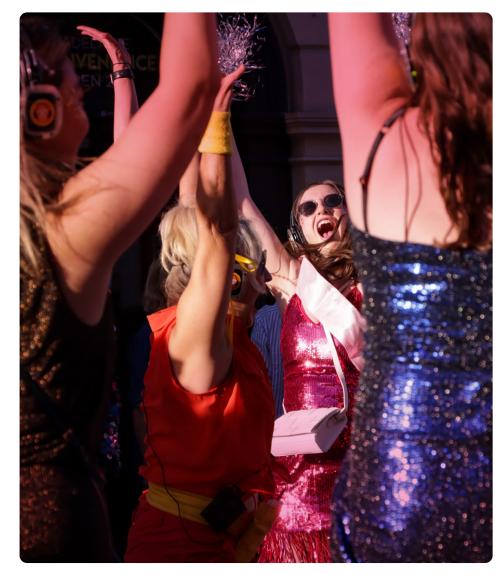
## **ADELAIDE FRINGE WEBSITE**



#### FringeTIX

Attracting 3 million sessions on average per season, FringeTIX is the portal for ticket buyers to search, filter and select shows that are of interest to them. The full program is on sale from December 1, with advertising packages are available from launch to the end of season.

Billboard, Button and Banner images display on desktop, tablet and smart phone versions of the FringeTIX website.



Silent Disco!, East End. Photo: Madison Griffiths, 2023.

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#### ADELAÎDE FRÎNGE ADVERTISING 2024

## **ADELAIDE FRINGE WEBSITE**

**BOOKING AND CONTENT DEADLINE: 10 days prior to publication** 

Please note:		PRE-SEASON					IN SEASO	N		
prices per period are determined by	PERIOD 1	PERIOD 2	PERIOD 3	OPENING WEEK	WEEK 1	WEEK 2	WEEK 3	WEEK 4		PACKAGES
average traffic from the	DEC/JAN	JAN	JAN/FEB	FEB	FEB	FEB/MAR	MAR	MAR		the week leading ng weekend
previous season. Adelaide Fringe cannot guarantee	1 Dec - 1 Jan <b>32 Days</b>	2-28 Jan <b>27 Days</b>	29 Jan - 11 Feb <b>14 Days</b>	12 -18 Feb <b>7 Days</b>	19 - 25 Feb <b>7 Days</b>	26 Feb - 3 Mar <b>7 Days</b>	4 - 10 Mar <b>7 Days</b>	11 - 17 Mar <b>7 Days</b>		- 17 Mar <b>Days</b>
website traffic.									Individual	Packaged Deal
Billboard*	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$2,750	Billboard, Button
Button	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$2,500	& Banner
Banner	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$1,350	\$6,000

* <b>Web Billboard</b> Desktop: 970px (w) x 250px (h) Mobile: 320px (w) x 100px (h)	<b>Web Banner</b> Desktop: 728px (w) x 90px (h) Mobile: 320px (w) x 50px (h)	JPEG File Requirements: 72dpi RGB colour	Please note: prices per period are determined by average traffic from the
*NEW! Billboard placements can now accept dynamic GIE content	<b>Web Button</b> 250px (w) x 400px (h)	Files will not be scaled to fit in the system, they must be submitted exactly to specifications.	previous season. Adelaide Fringe cannot guarantee website traffic.

#### ADELAIDE FRINGE ADVERTISING 2024

# DIGITAL ADVERTISING

#### EDMs (Electronic Direct Mail)

Direct emails to our audiences are a great way to directly reach an engaged audience of the festival, and one of our primary forms of communication. All advertising is sold by the Week Commencing (WC) date. This means that an email scheduled for WC Monday 4 December can be sent anywhere between the Monday 4 and Sunday 10 December. Please keep this in mind for your campaigns.

Our Fringe audiences are sent content at regular intervals to maintain a fresh and engaged audience, which means there are strictly limited positions available and can book out early. The audiences can be segmented based on their interests and engagement which helps maintain a lively audience and encourages more subscriptions to stay up to date with all things Fringe!

## eNEWS SUBSCRIBERS

There are more than 155,000 email subscribers in the Fringe network who have opted to receive updates and announcements from Fringe. In addition to bi-weekly communications during Fringe, many opportunities exist to start generating hype from the launch of the program right through to closing weekend.

In 2023 our eNews Subscribers had an average **53.5% Open Rate and 3.52% Click Through Rate (CTR)**.



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ENEWS SUBSCRIBERS						
Product	Pricing (ex. GST	File Dimensions JPEG, 72dpi RGB colour				
Top Banner	\$	1,080	600px (w) x 120px (h)			
Content Block	\$	2,600	600px (w) x 370px (h) + 150 words of copy			
Page Banner	\$	780	600px (w) x 120px (h)			

BOOKING AND CONTENT DEADLINE: 10 days prior to publication

Files will not be scaled to fit in the system, they must be submitted exactly to specifications.



The circus is coming to town!



Rouge. Photo: Jordan Gollan, 2022

South Australia's suburbs are about to burst at the seams with colour, acrobatics, hula hoops and jaw-dropping entertainment. Whether you're looking to entertain the kids or are feeling something a little less PG-rated, this year's Circus events are reaching new heights. Explore the wild and the wonderful!



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# DIGITAL ADVERTISING

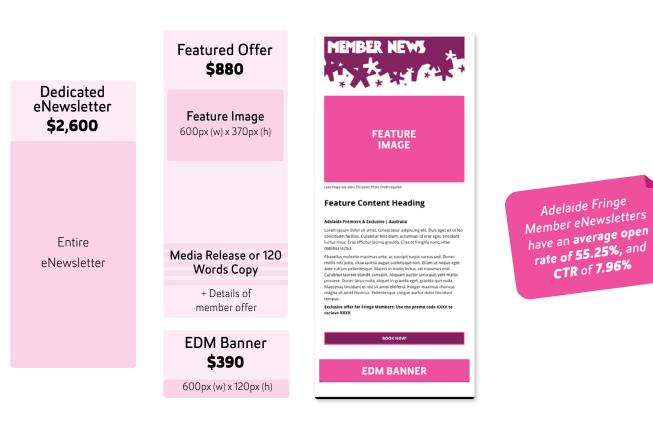
## FRINGE MEMBER eNEWS

Fringe Membership boasts 7,000+ art and entertainment lovers every season who unlock 2for1 tix and exclusive discounts all year round. On average, Members purchase twice as many tickets than the average Fringe-goer, so get your ads in early to generate word of mouth around your event! Engage Members by offering an exclusive deal or experience via the Member eNewsletter. Advertising options include a ticket, Feature offer, Banner and will sit along side artist advertising and Fringe communications.

**Featured Offers** are also hosted on our Fringe Deals page of the website for the duration of the offer. This requires a 800px x 800px tile image.

A page banner can also be submitted or we will use a generic Fringe branded Member Offer banner on the webpage.

This is an unusual specification, and not necessary, so consider your design budget before commissioning this to a designer.



ADELAÎDE FRÎNGE ADVERTISING 2024

FRINGE MEMBERS							
Product		<b>Pricing</b> (ex. GST)	File Dimensions JPEG, 72dpi RGB colour				
Dedicated eNewsletter	\$	2,600	Exclusive Content				
Featured Offer	\$	880	600px (w) x 370px (h) 120 words of copy Details of Member offer				
Page Banner	\$	390	600рх (w) х 120рх (h)				

#### **BOOKING AND CONTENT DEADLINE: 10 days prior to publication**

#### DEDICATED MEMBERS ENEWSLETTER

#### Looking to take over the publication? Purchase a dedicated eNewsletter and shout it out!

This product requires an exclusive offer made to Fringe Members. The content supplied must include an exclusive offer or discount to members.

Dedicated eNewsletters are extremely limited during the Fringe season, and we may turn down advertising that does not enhance our member experience.

## Featured offer have a listing on our members section of the website.

You can submit a tile and a page banner to jazz up the listing. Don't want to design one? Thats ok! We have a generic branded banner.

2400px (w) x 540px (h) JPEG file format, 72dpi, RGB colour. Includes safe zone 1080x540px for Mobile display – for best display do not place text outside safe zone. <u>Click here for example</u>

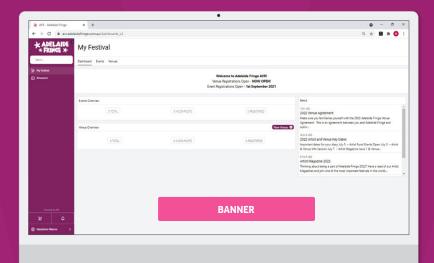
## **ADVERTISE TO ARTISTS AND VENUES**

## AVR Ad Package

#### Package Inclusions

Adelaide Fringe's bespoke Artist and Venue Registration (AVR) system is a crucial tool for communicating with performers, producers and venue operators within Fringe. In the lead up to the 2023 Adelaide Fringe, opportunities to advertise directly to Fringe participants will be opened to relevant service providers over peak periods including venue and event registration, event advertising and ticketing. Limited packages are available.

FringeWORKS						
Product	<b>Pricing</b> (ex. GST)		-		File Dimensions JPEG, 72dpi RGB colour	
Package	\$ 600					
EDM Banner	\$	325	600px (w) 120px (h) JPEG or GIF			
AVR Banner	\$	260	840px (w) 120px (h) JPEG or GIF			
Supplier Listing	\$	260	1600px (w) 800px (h) JPEG			





All digital images supplied in JPEG, 72dpi, RBG colour



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